

ଓଡ଼ିଶା ओडिशा ODISHA

U 622212

MEMORANDUM OF UNDERSTANDING (MoU)

Between

Balasore College of Engineering and Technology (BCET), Sergarh, Odisha

And

SILAN Software Private Limited, Bhubaneswar

This Memorandum of Understanding (“MoU”) is made and executed on the ²² day of April/2026 (“Execution Date”) at Balasore College of Engineering and Technology.

BY AND BETWEEN

BALASORE COLLEGE OF ENGINEERING AND TECHNOLOGY, Sergarh, Balasore, Pin- 756060 which is Affiliated to Biju Pattanaik University of Technology, Odisha and Approved by All India Council for Technical Education (**hereinafter referred to as “BCET”**) and represented by Dr. Sibendra Kumar Gharai, Principal, BCET, Balasore, (**the “FIRST PARTY”**)

AND

SILAN Software Pvt. Ltd., Bhubaneswar, which is a dynamic and innovative technology company dedicated to delivering intelligent digital solutions. having its registered office at Jaydev Vihar, Bhubaneswar -751013, hereinafter referred to as the **“Industry Partner”**, represented by Mr Trilochan Tarai, The CEO, SILAN Software Pvt. Ltd., Bhubaneswar (**the “SECOND PARTY”**)



1. PURPOSE

This Memorandum of Understanding is intended to establish a strategic collaboration between BCET and the Industry Partner to promote industry-oriented education, innovation, research, and entrepreneurship. The partnership aims to bridge the gap between academia and industry by integrating practical exposure, emerging technologies, and skill-based learning aligned with national initiatives such as AICTE guidelines, NAAC/NBA quality frameworks, and the National Innovation and Startup Policy (NISP).

2. SCOPE OF COLLABORATION

Both parties agree to collaborate in multiple areas to strengthen the academic and innovation ecosystem of BCET.

The collaboration shall include the joint establishment of a **Center of Excellence (CoE)** in emerging technologies such as Artificial Intelligence, Machine Learning, Internet of Things, Data Science, Cloud Computing, and other relevant domains. The Industry Partner shall contribute by providing technical expertise, tools, platforms, and industry-relevant curriculum support, while BCET shall provide infrastructure, laboratory facilities, and faculty coordination. The CoE shall act as a hub for advanced learning, innovation, research, and skill development.

The partnership shall also focus on fostering **startup and entrepreneurship activities** in alignment with the National Innovation and Startup Policy (NISP). The Industry Partner shall mentor students, provide guidance for business development, and support incubation and pre-incubation activities. BCET shall facilitate the activities of its Innovation and Entrepreneurship Development Cell (IEDC) and Institution's Innovation Council (IIC) to promote innovative thinking and startup culture. Joint activities such as hackathons, startup bootcamps, innovation challenges, and investor connect programs shall be conducted.

Both parties shall collaborate in **project development and innovation**, wherein students shall work on real-time industry problems and projects under joint supervision of faculty members and industry experts. The focus shall be on developing practical solutions, prototypes, and innovations leading to intellectual property creation such as patents and copyrights.

The collaboration shall also include **skill development and capacity building initiatives**, including training programs, certification courses, workshops, seminars, and Faculty Development



Programs (FDPs). These activities shall be designed to meet current industry demands and enhance the employability of students as well as the technical expertise of faculty members.

The Industry Partner shall support BCET in establishing a structured **internship and placement ecosystem** by providing internship opportunities, conducting training sessions, and facilitating recruitment drives. This will ensure that students gain industry exposure and are well-prepared for professional careers.

The partnership shall further extend to **research, consultancy, and intellectual property activities**, including joint research projects, publications, patent filing, and consultancy assignments involving faculty and students.

3. ROLES AND RESPONSIBILITIES

BCET shall provide necessary infrastructure, laboratory space, and institutional support for conducting all collaborative activities. It shall appoint a dedicated coordinator to manage the partnership and ensure smooth execution of programs. BCET shall also encourage active participation of students and faculty members.

The Industry Partner shall provide expert trainers, technical content, and mentorship for training programs, projects, and startup initiatives. It shall support internship opportunities, project guidance, and placement-related activities while contributing to curriculum enhancement and industry alignment.

4. FINANCIAL TERMS

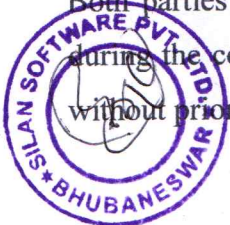
All financial aspects related to training programs, certifications, consultancy, or any other collaborative activities shall be mutually discussed and agreed upon by both parties on a case-to-case basis prior to implementation.

5. DURATION

This MoU shall remain valid for a period of **Three (3) Years** from the date of signing. It may be renewed or extended upon mutual written consent of both parties.

6. CONFIDENTIALITY

Both parties agree to maintain confidentiality of any proprietary or sensitive information shared during the course of this collaboration. Such information shall not be disclosed to any third party without prior written consent.



7. TERMINATION

Either party may terminate this MoU by providing **30 days' written notice** to the other party. However, any ongoing programs or activities shall be completed as per mutual agreement.

8. AMENDMENTS

Any modifications or amendments to this MoU shall be made only through mutual written consent of both parties. Any disputes arising out of this MoU shall be resolved amicably through mutual discussions between both parties.

9. NON-BINDING NATURE

This MoU represents a statement of intent between the parties and does not create any legally binding obligations except where explicitly agreed upon in separate agreements.

10. SIGNATORIES

For Balasore College of Engineering and Technology (BCET)

Name : **Dr. Sibendra Kumar Gharai**
Designation : Principal

Signature : *Dr. Sibendra Kumar Gharai*

Date : *22/04/26*

Seal
Principal
Balasore College of Engg. & Tech.
SERGARH, BALASORE-756060



Witnesses

- Jyotiranjana Rout*
- Ashish Kumar Pradhan*

For SILAN Software Private Limited (Industry Partner)

Name : **Mr Trilochan Tarai**
Designation : *CEO, Silan software Pvt. Ltd.*

Signature : *Trilochan Tarai*

Date : *22/04/26*

Seal

